

ANNEXURE – II

Queries of the Prospective Bidders during the Pre- Bid Meeting held on 12.10.2009 at 02:00 PM at Safdarjang Hospital, New Delhi and its reply are given below:

Qualifications Criteria

Sr. No.	Queries of the Prospective Bidders	Reply and changes
1.	<p>When tender requirement is that the bidder should have minimum 5 years market standing & experience. It does not make any difference whether company is Pvt. Ltd., public Ltd or Proprietorship. Main criteria should be that company should have experience to execute the project. A proprietorship company may have more experience in this field when compared with Pvt. Ltd. Or Ltd. Company. Hence proprietorship company should also be included. The CPWD had also set this criteria of Pvt. Ltd. & public Ltd. In their tender for Medical Gas Pipeline/Modular Operation Theatre for Jammu Medical College under PMSSY But later on CPWD deleted this criteria for a healthy competition.</p>	<p>The proprietorship company also stands included.</p>
2	<p>The condition of single job of Modular OT with Gas Pipeline at a value of Rs. 400 Lakh does not seem to be justified. If we refer to CVC guidelines it says that the bidder should have completed ONE job of 80% of Project value (Rs 800 lakhs) or TWO jobs of 60% (600 lakhs) of value or THREE jobs of 40% (400 lakhs) of project value. Hence how the experience ONE project of 400 lakhs is calculated. Hence it seems that this clause favours ONE PARTICULAR COMPANY. So, if this criteria as per CVC guidelines does not meet any of the bidders then we request that the bidder should have experience of execution of One project of Gas pipeline at a value of Rs. 250 lakhs OR the bidder should have experience of experience of Modular Operation Theatre & Gas pipeline in Govt institutions. If a bidder has experience of Installation of both the Modular Operation Theatre and Gas pipeline in different Medical Institutions. Then the company should be allowed to quote and the clause of single institution should be deleted as it favours ONE PARTICULAR COMPANY.</p> <p>Also, qualification criteria demand the job worth</p>	<p>No change in this qualification criteria is accepted.</p>

Rs. Four Hundred Lakh in last three years whereas CVC guidelines or HSCC / CPWD guidelines demands:
One job of worth 80% of estimated cost
Two jobs of worth 60% of estimated cost
Three jobs of worth 40% of estimated cost.
The eligibility criteria mentioned in Section IX “Mandatory Qualification Criteria” should be removed in Toto and bidder’s eligibility criteria should be in line with CVC guidelines.

As per CVC norms minimum eligibility criteria is 80% for single order value, 50% for two orders value and 40% for three orders value which is being followed in all the HSCC tenders. We have executed single Government Hospital Project of MGMS worth Rs. 4 crores and still not in a position to qualify the norm as you have specified execution experience of Project worth Rs. 4 crores by the bidders who have experience of both the projects i.e. MGMS and MOT as a single package.

Under the circumstances we request you to either split the tender in two parts one for MGMS and other MOT or in case you want to club both in single tender then the criteria for qualification should be that bidder should have experience of Rs. 4 crores either in MOT or MGMS failing which specialized and experienced vendors will not be able to participate which ultimately will tell upon the quality and performance of the project being executed by the vendors.

Section IX (Mandatory Qualification Criteria) does not meet the standard requirements set forth by the CVC guidelines or even the standard qualification criteria normally issued in HSCC. The terms have been particularly relaxed at some points and have been made very harsh on some other points only with the sole objective of accommodating a particular company(s).

The above points clearly tell that highest level of manipulative minds have been working in manipulating the government systems and procedures for their personal benefits. We demand a CVC involvement and investigation in the whole process.

3	As per CVC guidelines bank solvency should be 300lakhs instead of 250lakhs., which is 30% of the project value.	Tenderer should have sound financial background to undertake the project and should have a bank solvency of minimum <u>Rs. 300 lakhs</u> or above and should submit copy of attested bank solvency certificate of <u>Rs. 300 lakhs</u> .
4.	Tender demands annual average turnover of Rs. Ten hundred lakhs for last three years. Please note that as per CVC guidelines turnover should be 30% of estimated cost.	No change in this qualification criteria is accepted.
5.	<p>“Distributorship since last three to five years” should be deleted which has been mentioned to support only one or two companies. It should be changed as follows :</p> <p>Bidder should submit the letter of authority of original Foreign Principal / Manufacturer confirming exclusive distributorship of the bidder in India. The same Foreign Principal / Manufacturer company should have installed base in India for similar products at least for last three to five years. The Principal company should also confirm that in case of change of existing distributorship in India, they will take responsibility of warranty & availability of spare parts of their products.</p>	No change in this qualification criteria is accepted.

The tender document is amended to the extent indicated above and all other terms and conditions remain unchanged.