

Reference IFB No. HSCC/PUR/CT/MEA-Ethiopia/10-11 Dated: 10/10/2010

Subject: INVITATION FOR BIDS FOR 64 SLICE CT SCAN MACHINE FOR BLACK LION HOSPITAL ETHIOPIA

Response to bidder's queries / Amendments sought during Pre-bid Conference held on October 28, 2010 at MEA

Sr.	Tender Clause	Amendment / Clarification sought by bidders	Response
1.	(i) Clause 12.2(i): 80% of the Invoice Value will be made within 30 working day.	Bidder have stated to amend the payment terms as under: 100% against Letter of credit & disbursement of payment as follows: (i) 80% payment shall be release against dispatch documents. (ii) 20% against successfully Installation.	Letter of Credit can not be opened. Payment terms shall be as under: a) 80 % payment against submission of Bank Guarantee of equal amount from any nationalized bank valid till satisfactory installation and commissioning and without insisting on Consignee Receipt from Black Lion Hospital, Addis Ababa, Ethiopia / MEA but against submission of Documents as per GCC Clause 12.2 (i) on page 23 and 24. b) Balance 20 % payment subject to clause 6.1 of ITB will be released within 30 working days, upon receipt of satisfactory Installation & Commissioning Certificate issued by Black Lion Hospital duly countersigned by Embassy of India, Addis Ababa should be submitted

			alongwith invoice.
	(ii) Clause 12.2 (i) 13 : Consignee receipts certificate from Black Lion Hospital, Addis, Ababa, Ethiopia/ MEA.	Please remove this clause from list of necessary documents required for 80% payment.	Please refer response at sl.no.1 (i) mentioned above.
2.	X- Ray Generator: - Detector rows 64 mentioned in the specification along with 60 KW Generator.	<u>Bidder have stated</u> (i) that if the output can be made 80KW than it will be better or if 60 KW Generator is there then can we reduce the detector rows to 32. (ii) For turnkey no drawing or area is been mentioned	(i) It is not possible to change the specifications at this stage. (ii) Bidder may please refer to clause no. SCC-23 (i) [Bidder in their own interest may inspect the site of installation at Black Lion Hospital, Ethiopia before pre-bid / submission of tender.]
3.	ITB. Clause 6.1	Bidder have stated the following : (i) <i>Point no.6.1 of ITB clause:</i> please clarify the warranty clause In ITB 6.1, warranty is five years but in technical specification it is one year + one year AMC. (ii) Please amend the turnkey issued as mentioned in technical specification. It is very difficulty to do turnkey work in Ethiopia. So please amend this.	(i) Warranty shall be 5 years as per Clause SCC - 20. (ii) No change in tender terms.
4.		Bidder have stated the following: (i) Kindly clarify and confirm	(i) May please refer to
	(i) As per GCC clause 24.1		

<p>"Supplier shall be responsible for all taxes, duties, license, fees etc until delivery of the contracts of goods to the purchaser</p> <p>As per SCC Clause 3 "The Expenses related to custom taxes including VAT etc. in Ethiopia, will either be exempted or paid by the Govt. of Ethiopia"</p> <p>As per the price schedule format "Expenses related to custom taxes, including VAT etc imposed in Ethiopia which will be covered by the Govt. of Ethiopia. It will be either exempted or paid by the Govt. of Ethiopia.</p>	<p>who will bear the local taxes, custom / import duties in Ethiopia. Either Bidder or Government of Ethiopia.</p>	<p>clause ITB 6.1 (a) the Expenses related to custom duties/ taxes, including VAT, etc in Ethiopia, will either be exempted or paid by the Govt. of Ethiopia/consignee.</p>
<p>(ii) Port of Shipment</p>	<p>(ii) Kindly clarify and confirm if the goods can be shipped directly to end user in Ethiopia from the country of origin (manufacturing places) instead of first bringing it to India and then re-export to Ethiopia.</p>	<p>(ii) Goods can be directly shipped to end user in Ethiopia from the country of origin.</p>
<p>(iii) GCC clause 12 Payment Terms :</p> <p>As per tender, 80% of the invoice value will be made within 30 working days as per provisions in clause GCC 15 on receipt of following necessary documents:</p> <p>a. Country of origin certificate</p>	<p>(iii) We propose the following payment terms and request you to amend the same:</p> <p>90 % of the total amount should be payable upon presentation of the following documents</p> <p>a. Country of origin certificate</p> <p>b. Quality and quantity certificate</p>	<p>(iii) Payment terms shall be as under:</p> <p>a) 80 % payment against submission of Bank Guarantee of equal amount from any nationalized bank valid till satisfactory installation and commissioning and without insisting on Consignee Receipt from Black Lion Hospital, Addis Ababa,</p>

<p>b. Quality and quantity certificate c. Packing list d. Internal factory inspection certificate e. Warranty certificate f. ISO 13485 & 9001 certificate g. Copy of airway bill / bill of lading h. Copy of bill of entry (in case of imported goods) i. Insurance certificate k. ISO certified third party inspection report from LLOYDS, SGS, SR Institute of industrial research etc. for conformity to contract specifications l. Invoice j. Dispatch clearance certificate from MEA k. Consignee Receipt certificate from Black Lion Hospital, Addis Ababa, Ethiopia / MEA l. Transportation invoice</p> <p>- Balance 20% payment shall be released within thirty working days upon receipt of satisfactory installation & commissioning certificate from consignee / MEA.</p>	<p>c. Packing list d. Internal factory inspection certificate e. Warranty certificate f. ISO 13485 & 9001 certificate g. Copy of airway bill / bill of lading h. Insurance certificate i ISO certified third party inspection report from LLOYDS, SGS, SR Institute of industrial research etc. for conformity to contract specifications j. Invoice</p> <p>Balance 10% payment should be released within thirty days upon receipt of satisfactory installation & commissioning certificate from the consignee.</p>	<p>Ethiopia / MEA but against submission of Documents as per GCC Clause 12.2 (i) on page 23 and 24.</p> <p>b) Balance 20 % payment subject to clause 6.1 of ITB will be released within 30 working days, upon receipt of satisfactory Installation & Commissioning Certificate issued by Black Lion Hospital duly countersigned by Embassy of India, Addis Ababa should be submitted alongwith invoice.</p>
<p>(iv) Training:-</p> <p>As per technician specification "in order to fully utilized the equipment, training on the offered machine in</p>	<p>(iv) Training :</p> <p>We need following information to enable us to calculate expenses involved.</p> <p>1. No. of technicians and</p>	<p>(iv)</p> <p>1. Two - Technicians and Two Doctors (Radiologist). 2. Only four Weeks training at site in Addis Ababa will be required. No</p>

<p>reputed institution in a developed country where such advance installations are available and are in use for at least 2 years. All expenses of travel, stay and food will borne by the vendor."</p>	<p>doctor. 2. Duration of training. 3. Please confirm if Training in India would be acceptable or not. 4. Please also note we will provide 4 weeks onsite training to the technicians / doctor at the time of installation and commissioning in Ethiopia. In view of that training in developed country may not be required. Please confirm.</p>	<p>training in a developed country is necessary.</p>
<p>(v) Inspection: As per GCC clause 12.4 "Inspection agency shall carry out testing of the equipment and submit test report along with confirmation of item wise technical compliance of the equipment with respect to tender specifications. MEA / HSCC on receipt of such documents shall issue dispatch clearance certificate. The inference of the test report shall be as "the inspected quoted model meets the tender specification in all respect."</p>	<p>(v) Please note few of the sections of the CT scanner are manufactured at different manufacturing sites across no. of countries and are then consolidated / assembled at one place before it is shipped to actual destination. Therefore, It is not possible to test the equipment before the shipment and due to radioactive material. The final testing of the CT Scanner to show the compliance with the technical specifications/features as per the contract would be offered at the time of installation and commissioning.</p> <p>Hence we request you to amend this clause as "third party pre-shipment inspection to be conducted for physical inspection such as quantity, quality, packing and model view." Additionally</p>	<p>(v) Third party pre-shipment inspection and testing to be conducted as per terms of tender.</p>

		bidder to provide manufacturer certificate of compliance.	
	(vi) Contact particulars of site	(vi) Kindly provide us contact particular details such as name of the contact person, telephone, fax etc to enable us to visit the site.	(vi) Name of contract person: Dr. Asfaw Atnafu Email: asfawtnafu@yahoo.com Tele. no.: 251115511211,212 Fax: 2511155513099
	(vii) As per GCC clause 27 Inspection & Test Procedures "The stores will be inspected at MEA's sole discretion before packing at the manufacturer's premises and on receipt at site by MEA nominated representatives. The decision of MEA in the matter of acceptability of the stores will be final and binding. In case MEA desires, the demonstration / inspection and trials/ testing will have to be got conducted at site at no extra cost."	(vii) Goods receipt certificate should not be restricted to authorized representative of MEA at the time of delivery at Addis Ababa, Ethiopia. Kindly amend it to either authorized representative of MEA or Black lion Hospital	(vii) Consignee receipt certificate may be obtained from Black Lion hospital - Ethiopia. Installation and Commissioning Certificate to be obtained from Black Lion hospital, Ethiopia, duly countersigned by Embassy of India, Addis Ababa.
	(viii) Last date of submission of bid 25 th November 2010.	(viii) Please note this tender required turnkey job for which site visit is desirable. We are planning to visit the black lion Hospital by 2 nd week of November 2010. Therefore we request you to extend the bid closing date from 25 th November 2010 to 15th December 2010.	(viii) In view of urgency of the matter, bid closing date can not be extended.